Urgent

## GOVERNMENT OF ODISHA FINANCE DEPARTMENT

No. 32648\*\*\*/F, Dt. 10.10.2018

From

Shri T. K. Pandey, IAS, Additional Chief Secretary to Government

To

The Additional Chief Secretaries/
Principal Secretaries/
Commissioner-cum-Secretaries/
EIC-cum-Secretary, Works Department.

Sub: Selection of Banks for handling business and deposits of State Public Sector Undertakings (SPSUs) and State Level Autonomous Societies (SLASs) for the Year 2018-19.

Sir,

I am directed to say that the parameters as used in 2017-18 for empanelment of Banks for handling business of SPSUs and SLASs have been adopted for the year 2018-19.

- 2. Based on the information received from SLBC, the score card of the banks have been prepared and placed in the Annexure. Eight core parameters viz. CD ratio, agriculture & allied sector advance, MSME advance including MUDRA, branch opening in unbanked GPs (with 15% weightage each), SHG linkage, Rural Banking Network, appointment of BC/CSP in unbanked GPs and Incremental credit deployed within the State (with 10% weightage each) have been adopted for preparation of the score card.
- 3. Keeping in view the bad debts and rising NPA that the Banks are facing during past one year, the minimum eligibility score is kept at 45% and not more. However, the minimum eligibility score will be reviewed after the end of the first half year and in the next financial year the minimum eligibility score would be raised to 60%.
- **4.** The State Cooperative Bank, Odisha Gramya Bank and Utkal Grameen Bank are also made eligible for handling Business and Deposits of State Public Sector Undertakings (SPSUs) and State Level Autonomous Societies (SLASs) as these banks substantially contribute to agricultural advances and the State Government have a share in the holdings of these banks.

**5.** Based on the above score, following banks have been selected for handling Business & Deposits: -

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1	ICICI Bank	17	United Bank of India
2	DCB Bank Ltd	18	Andhra Bank
3	State Bank of India	19	Bandhan Bank
4	Bank of Baroda	20	IDBI Bank
5	HDFC Bank	21	Karnataka Bank Ltd.
6	Union Bank of India	22	Kotak Mahindra Bank Ltd.
7	Central Bank of India	23	Federal Bank
8	Bank of India	24	Syndicate Bank
9	Indian Overseas Bank	25	Yes Bank
10	Punjab National Bank	26	Punjab & Sind Bank
11	Indian Bank	27	Oriental Bank of Commerce
12	UCO Bank	28	City Union Bank
13	Axis Bank Ltd		RRBs & OSCB
14	IndusInd Bank	1	Utkal Grameen Bank
15	Canara Bank	2	Odisha Gramya Bank
16	Allahabad Bank	3	State Cooperative Bank
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- 6. In order to curb unhealthy competition among banks in frequent shifting of deposits from one bank to another having a distortionary effect on their lending and other operations, it is further mandated that any agency operating at the District and Sub-District level will obtain the approval of the Collector of the District and furnish cogent reasons for moving their deposits from one bank to another. State level PSUs/SLASs would be required to obtain the approval of their Governing Body/Board of Directors, as the case may be, for moving their deposits from one bank to another.
- 7. Accounts of any agency with a bank not eligible to handle business and deposits of SPSUs and SLASs in 2018-19 will have to be moved to eligible banks as per the list circulated herewith.

- **8.** Administrative Departments are requested to advise the PSUs/ULBs/Development Authorities/Autonomous Societies and other Statutory Bodies under their administrative control to select their bankers from the above list of eligible banks.
- **9.** In addition to the banks empanelled as per the eligibility criteria above, any bank which opens the first Brick and Mortar bank branch in an unbanked Gram Panchayat, will be eligible to handle the Government funds of the said Gram Panchayat. As such, all the Gram Panchayats in the State will park all their Government funds in the first bank branch to be opened within that G.P. irrespective of the fact whether that bank is eligible to handle deposits of SPSUs/SLASs as per the prescribed parameters or not.
- 10. It is further stipulated that the SPSUs and SLASs should not keep any upper ceiling on deposits in any of the empanelled Banks.
- 11. The State Government reserves the right to remove from the panel any bank at any time in the following circumstances
  - a) In case the statistics submitted by the bank is found to be incorrect.
  - b) If the bank fails to submit any report, statement or satisfactory reply to any query within such time period as set by the State Government.
  - c) In case of proven evidence of poor customer service.

Yours faithfully,

Additional Chief Secretary to Government

Memo No. 32649 dt 10.10.2018
Copy along with copy of Score Card forwarded to the Principal Secretary to Government, Public Enterprises Department for favour of information and necessary action.
Additional Secretary-cum- Director, Institutional Finance
Memo No. $32650$ dt $10.10.2018$
Copy along with copy of Score Card forwarded to the Regional Director, Reserve Bank of India, Bhubaneswar for information and necessary action.
Additional Secretary-cum- Director, Institutional Finance
Memo No. 32651 dt 10.10.2018
Copy along with copy of Score Card forwarded to the Convenor, State Level Bankers' Committee for information and necessary action.
Additional Secretary-cum- Director, Institutional Finance
Memo No. 32652 dt 10.10.2018
Copy along with copy of Score Card forwarded to all Officers of Finance Department / all branches of Finance Department / Head, Portal Group, IT Centre, Secretariat for hosting in the Finance Department website (www.odisha.gov.in/finance).
Memo No. 32653 /F., Dt. 10.10.20   Additional Secretary-cum- Director, Institutional Finance
Copy forwarded to the all Officers and Branches of Finance Department. These instructions may be uploaded in the website of Finance Department and posted in the Social Media by the Social Media Cell (fd.odisha@gmail.com) for wider circulation.

Additional Secretary cum-Director, Institutional Finance

18

## Score Card for Financial Year 2018-19

22	21	20	19	18	17	16	15	14	13	12	=	10	9	ω	7	თ	თ	4	ω	22	_	য
Kotak Mahindra Bank Ltd	Karnataka Bank Ltd.	IDBI Bank	Bandhan Bank	Andhra Bank	United Bank of India	Allahabad Bank	Canara Bank	IndusInd Bank	Axis Bank Ltd	UCO Bank	Indian Bank	Punjab National Bank	Indian Overseas Bank	Bank of India	Central Bank of India	Union Bank of India	HDFC Bank	Bank of Baroda	State Bank of India	DCB Bank Ltd	ICICI Bank	BANKS
141.35	243.82	47.15	69.63	33.94	40.84	68.80	46.64	110.95	70.80	40.78	29.74	68.58	42.71	48.88	55.42	37.68	67.59	60.74	29.92	119.75	82.23	CD Ratio
15	15	9	12	6	9	12	9	15	12	9	6	12	9	9	9	6	12	12	6	15	15	Score with 15% weight
117.66	127.81	90.08	2220.90	66.61	101.15	63.77	102.81	65.85	80.91	55.80	73.38	39.49	61.98	65.14	81.14	60.21	88.82	98.03	33.10	1123.27	87.19	Agriculture & Allied sector Advance (As % of Target Achieved)
15	15	15	15	12	15	12	15	12	15	9	12	თ	12	12	15	12	15	15	6	15	15	Score with 15% weight
204.35	411.84	147.22	5428.03	191.80	103.24	292.52	192.95	235.04	93.15	103.57	90.41	171.85	140.84	215.27	134.15	129.96	113.28	134.58	103.70	1067.90	113.01	MSME Advance including MUDRA (As % of Target Achieved)
15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	Score with 15% weight
0.00	0.00	0.00	0.00	0.00	0.00	0.00	10.00	0.00	0.00	0.00	10.00	0.00	0.00	0.00	0.00	20.00	0.00	0.00	20.00	0.00	0.00	Branch Opening(Unbanked) Achievement (%)
0	0	0	0	0	0	0	4	0	0	0	4	0	0	0	0	o	0	0	o	0	0	Score with 15% weight
0.00	0.00	342.56	2024.37	86.28	67.90	109.64	108.88	583.33	33.92	113.46	98.31	81.54	93.54	110.98	112.08	93.16	264.32	102.61	93.05	599.54	45.56	SHG Linkage (% of Target Achieved)
0	0	10	10	10	œ	-10	10	10	o	10	10	10	10	10	10	10	10	10	10	10	o	Score with 10% weight
0	0	23	4	42	69	37	80	CJ	49	137	46	84	64	140	41	56	50	58	522	16	50	Rural Branch Network (in numbers)
0	0	W	80	20	4.	20	4.	10	N	0	w	4	4	6	N	4	4	4	10	N	4	Score with 10% weight
0.00	0.00	0.00	0.00	47.37	25.00	48.15	16.00	0.00	0.00	50.00	89.47	87.50	72.73	66.67	60.00	64.71	44.44	55.26	70.72	80.95	80.77	Appointing BC/ CSP in Unbanked GPs (% of the GPs allocated to the bank
0	0	0	0	6	ω	6	ω	0	0	œ	10	10	10	8	œ	8	6	ω	10	10	10	Score with 10% weight
927.87	700.77	253.00	185.57	666.33	346.43	31.46	-397.49	599.24	2404.10	247.40	148.55	231.34	108.50	259.44	761.76	834.78	1274.80	823.37	1288.00	587.02	2029.98	Incremental credit deployed within the State (Difference between outstanding credit on 31st March, 18 and 31st March, 17)
თ	o	4.	22	6	4.	N	0	6	10	4	10	4.	100	4	0	0	00	6	00	0	10	Score with 10% weight
51	51	55	56	57	58	59	60	60	60	61	61	61	62	64	65	67	70	70	71	73	75	Total score

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ω	2	1 [	anks	36 L	35	34 K	33 (	32 E	31 I	30 \	29 T	28 (	27	26 F	25 Y	24 S	23 F	22
State Cooperative Bank	Odisha Gramya Bank	Utkal Grameen Bank	Banks having shareholding of State Government	Laxmi Vilas Bank	Standard Chartered Bank	Karur Vysya Bank	Corporation Bank	Bank of Maharastra	Dena Bank	Vijaya Bank	The South Indian Bank Ltd.	City Union Bank	Oriental Bank of Commerce	Punjab & Sind Bank	Yes Bank	Syndicate Bank	Federal Bank	BĀNKS
133.59	45.07	53.22	e Gover	4.10	49.95	44.50	34.48	52.33	77.63	51.89	85.68	87.92	86.87	54.09	72.97	28.19	77.00	CD Ratio
15	9	9	nment	0	9	9	6	9	12	9	15	15	15	9	12	6	12	Score with 15% weight
91.44	51.90	66.75		0.00	0.00	6.85	14.52	6.92	11.65	24.77	14.34	808.88	27.59	113.03	166.00	71.18	290.49	Agriculture & Allied sector Advance (As % of Target Achieved)
15	9	12		0	0	0	0	0	0	6	0	15	6	15	15	12	15	Score with 15% weight
15.86	96.04	341.10		26.20	0.00	0.00	6.25	46.86	14.76	13.29	303.18	184.21	116.10	60.41	116.97	157.69	209.22	MSME Advance including MUDRA (As % of Target Achieved)
0	15	15		စ	0	0	0	9	0	0	15	15	15	12	15	15	15	Score with 15% weight
0.00	0.00	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10.00	0.00	0.00	0.00	Branch Opening(Unbanked) Achievement (%)
0	0	0		0	0	0	0	0	0	0	0	0	0	4.	0	0	0	Score with 15% weight
78.59	177.41	99.57		0.00	0.00	0.00	317.29	0.00	85.52	900.63	0.00	0.00	44.62	0.00	0.00	89.51	18.31	SHG Linkage (% of Target Achieved)
10	10	10		0	0	0	10	0	10	10	0	0	စ	0	0	10	ω	Score with 10% weight
170	468	371		12	0	0	13	0	7	7	L.	0	18	6	0	43	.4	Rural Branch Network (in numbers)
တ	∞	∞		8	0	0	N	0	N	N	8	0	N	N	0	N	N	Score with 10% weight
0.00	79.49	75.66		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	23.08	0.00	Appointing BC/ CSP in Unbanked GPs (% of the GPs allocated to the bank
0	10	10		0	0	0	0	0	0	0	0	0	0	0	0	ω	0	Score with 10% weight
1025.88	254.70	28.05		9.02	24.43	26.42	-133.22	27.58	26.84	89.80	113.88	-0.87	0.13	226.00	588.82	-123.97	100.40	Incremental credit deployed within the State (Difference between outstanding credit on 31st March, 18 and 31st March, 17)
8	4	2		2	22	22	0	2	2	2	2	0	8	4	6	0	23	Score with 10% weight
54	65	66		10	11	11	18	20	26	29	34	45	46	46	48	48	49	Total score