



INSTITUTE ON MANAGEMENT OF AGRICULTURAL EXTENSION (IMAGE)

(AN AUTONOMOUS INSTITUTE OF GOVERNMENT OF ODISHA)

Siripur, BHUBANESWAR-751003, Odisha

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Letter No 2310 dt 10/6/2020

From

Mr. Mahesh Prasad Rath,

Director, IMAGE

To

The Principal Secretary to Govt,

Dept. of Agriculture & Farmers' Empowerment

Odisha, Bhubaneswar

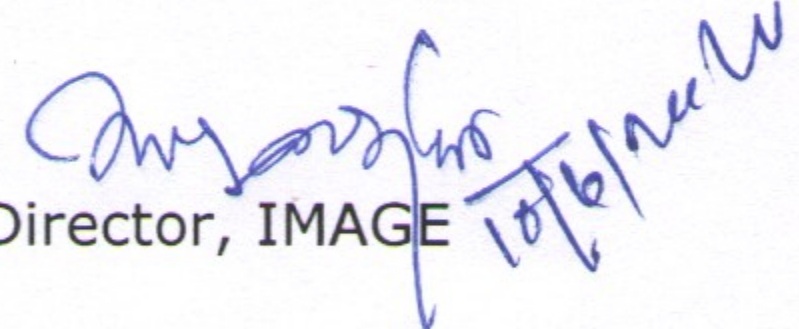
Sub : **Uploading of clarification in relation to queries raised by agencies in the Pre-bid meeting of RFP for selection of organization for conducting survey & preparation of Strategic Research & Extension Plan (SREP) of different districts for implementation of Support to State Extension Programme for Extension Reforms Scheme in Odisha.**

Sir,

• With reference to the subject cited above, enclosed please find herewith clarification in relation to queries raised by agencies in the Pre-bid meeting of RFP for selection of organization for conducting survey & preparation of Strategic Research & Extension Plan (SREP) of different districts for implementation of Support to State Extension Programme for Extension Reforms Scheme in Odisha both in hard & soft form for uploading in the departmental website i.e, www.agriodisha.nic.in..

Encl : As above

Yours faithfully,


Director, IMAGE 10/6/2020

Clarification on Pre-Bid Query

Sl. No.	Queried by	RFP Document (Section & Page No.)	Content of RFP requiring clarification (s)	Clarification Requested	Compliance/ Clarification to the Query
1	Social Network India	Section-1, Page-5, Serial No.2	Refundable amount of Rs. 1,00,000/- (Rupees One Lakh only) towards EMD in form of Demand Draft	Is MSME registered organization be exempted from submission of EMD?	MSEs registered with respective DICs, Khadi, Village, Cottage & Handicraft Industries, OSIC & NSIC shall be exempted from submission of EMD subject to production of valid documents
2	AFC India Limited	Section-1, page number 5	The proposal complete in all respect as specified in the RFP Document must be accompanied with a non-refundable amount of Rs. 1,000/- (Rupees One Thousand only) towards Bid Processing Fee and a Refundable amount of Rs. 1,00,000/- (Rupees One Lakh only) towards EMD in form of Demand Draft in favour of "Director, IMAGE, Siripur, Bhubaneswar" drawn in any Nationalized Bank and payable at Bhubaneswar, Odisha failing which the bid will be rejected.	Amid this lockdown situation due to COVID-19 and postal services to most of the states not functioning, it might not possible to arrange the demand draft of EMD & bid processing fee. So we are putting request to allow us to transfer these fees via online payment system. If online payment is allowed, please share the account & other details accordingly.	Online payment in this context is not acceptable
		Section-2, page number 10	Technical Evaluation (2nd Stage): CVs of the Professionals (Qualification & Experience)	We are putting request to specify the qualification & experience as in absence of the specification, subjectivity may prevail while specification would help us in presenting those kind of CVs only	CVs of Professionals (Qualifications & Experience) is one of the parametre for 2nd stage Technical Evaluation. Hence bidder has to furnish the same.
		Section-3, page number 18	Deliverables with time line: IMAGE will co-ordinate for timely collection of complete data by the agency. The agency, at last i.e, within 3 months from the date agreement, have to submit 3 hard bound copies of developed SREP for all 30 districts along with soft copies to Director, IMAGE	Considering the restrictions and guidelines for travel and work, will this timeline be flexible to consider genuine problems?	No
		General comments in TOR	Get an overview of the prevailing scenario in the district.	Does it include identifying the scenario on the Animal Husbandry and Fisheries too	Yes
			Explore and understand the problems and opportunities in different farming systems, preference and priorities of the farming community	This need a representative sample survey, All blocks are represented and farmers cultivating different crops/enterprises should be covered. Do we need to engage in Animal Husbandry and Fisheries too	Yes
			Facilitate long-term visioning and strategic planning for agricultural development in the district in a concerted manner	Would need presenting the findings with a group of stakeholders at the district level-including ATMA and KVK staff, NGOs, Farmer Organisations and Private sector (very limited in Odisha)but we may have to include input dealers who are an important source of information? Please confirm!	Yes
			Facilitate involvement of all actors at different levels in the development process and, in the long run, share the load on the public extension system	Is it something the state should be doing as part of the Agricultural Policy or an extension policy?	No, but as per requirement of Centrally Sponsored Scheme "Support to State Extension Programme for Extension Reforms"
		Suggestions	Facilitate integration of and redesigning the on-going developmental programmes for the benefit of the farmers	ATMA is only involved in extension programmes (as there is a clear guideline on where the funds could be used, they have a menu with cost norms). But as this is a research and extension plan, this could be used by the Governments to formulate plans even beyond extension	As the rights for intellectual property and other proprietary with regard to the documents shall be with Agriculture & Farmers' Empowerment Department, Govt. of Odisha, it may be used by the Govt. to formulate plans even beyond extension.
Development of annual action plans for each block in respect of the prevailing Agro-Ecological situation	This is something the blocks should do after the plan is developed		Yes		
Develop farmer centered market oriented extension research managements	As we need to look beyond production challenges and should focus on both Market related challenges and NRM Challenges and the report should clearly diagnose those problems. Need to also include NUTRITION/NUTRITION SENSITIVE AGRICULTURE (as per the new Agricultural policy)		May be included in the proposal and mentioned as per bid document.		
3	CTRAN Consulting Limited	Section-2: Information to Bidder Page-8	2. Earnest Money Deposit (EMD): The bidder must furnish, as part of the technical proposal, an Earnest Money Deposit (EMD) amounting to Rs. 1,00,000/- (Rupees One Lakh Only) in shape of DD from any Nationalised Bank in favour of "Director, IMAGE, Siripur, Bhubaneswar" payable at Bhubaneswar.	An MSE unit registered with National Small Industries Corporation Ltd (NSIC) is eligible for exempted from deposit of Earnest Money (EMD). Since CTRAN Consulting Ltd. has been registered as an MSE unit by NSIC vide renewal certificate No. NSIC/GP/CUT/2015/0013955 Dt.04/06/2019, can CTRAN be exempted from Earnest Money Deposit (EMD). (certificate enclosed for kind perusal)	MSEs registered with respective DICs, Khadi, Village, Cottage & Handicraft Industries, OSIC & NSIC shall be exempted from submission of EMD subject to production of valid documents

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4	Dr. Bibudha Parasar, Professor, S'O'A			Whether the matter relating to POWER OF ATTORNEY as indicated in format TECH A-4 in page no. 23 of term of reference is to be typed on Bidder's Letter Head then a stamp of required value is to be stuck on the body of POWER OF ATTORNEY. OR A stamp paper is to be purchased and matter is to be typed over it as per prescribed format for the purpose.	Power of Attorney on a stamp paper.
				Whether the financial proposals are to be submitted cluster wise even though we are ready to prepare SREP (Strategic Research and Extension Plan) for all the 30 districts of the state or the proposal is to be submitted for 30 districts ignoring cluster segmentation.	Financial proposals may be submitted for cluster wise districts
				Due to shut down on Saturday i.e. 06.06.2020 the Pre Bid meeting will be held as scheduled or not.	Rescheduled to 04.00 PM on 08.06.2020 (Corrigendum issued & bidder was informed)
5	M/S Raj Subha Tech Solution	Page-1	Last date & time for submission of RFP Documents 17.06.2020 up to 5.00 Pm	Request to extend the time period of RFP documents submission up to one months due to continous enforcement of lockdown	Last date & time for submission of RFP Documents may not be extended
		Page-2	The Intrested firm shall have an average Annual turn over of atleast 50.00 Lakhs	Request to select the firm on the basis their expertise in this services, Not on the annual turn over. In this case the small scale firm having expertise in this field but not maintained the annual turnover , Please kindly overlook the condition.	Annual Turnover is one of the criteria for selection of agency and can not be exempted
		Page-3	The EMD amount of INR 100000 deposited with the RFP	Due to continous lockdown for COVID -19 in the state , companies are in fanancial crunch, Request to you, Please withdraw this amount as EMD. Request to consider the A/C Cheque of the company as the conditional EMD.	Deposit of EMD in Demand Draft is essential
6	Life Academy of Vocational Studies	Term Of Reference Page-16	The SREP will follow farming systems based extension (FSBE) and cover agriculture, horticulture, soil conservation, fishery, animal husbandry and allied agriculture. The state as 10 Agro climatic zones and 57 farming system zones. Hence diagnostic study has to be made farming system zone/AEZ wise and not block wise. However strategy will be block wise.	For diagnostic study how many villages will be selected and on which criteria?	Atleast one representative village from each Agro-ecological situation of the district
		Bidders Past Experience(Tech A-5) Page 24 Table-1 Note section	Contract value more than 10.00 Lakh and Duration more than 1 Year]	Clarification required regarding the Contract value of ongoing or completed projects because at one point it has been specified as more than 10.00 Lakh while in Note section it has been mention as contract value more than 50.00 Lakh each.	Contract value may be treated as more than Rs.10.00 lakhs each
7	Shrestha Consultancy Pvt. Ltd.	Section-1 & page no.5	2. Refundable amount of Rs. 1,00,000/- (Rupees One Lakh only) towards EMD in form of Demand Draft in favour of "Director, IMAGE, Siripur, Bhubaneswar	Is EMD exempted for the companies registered under MSME & having Udyog Aadhar?	MSEs registered with respective DICs, Khadi, Village, Cottage & Handicraft Industries, OSIC & NSIC shall be exempted from submission of EMD subject to production of valid documents
		Section-2 & page no.6	2. The bidder should have an average annual turnover of more than Rs. 50.00 Lakh from consulting business only during the last three consecutive financial years (2016-17, 2017-18 and 2018-19)	Request you to revise the Average Annual Turnover from more than Rs. 50.00 lakh to Rs.30.00 lakh from consulting business only during the last three consecutive financial years(2016-17,2017-18 and 2018-19)	Rivision of average Annual Turnover is not possible now
		Section-3 & page no.18	1.Project Scope: The Institute on Management of Agriculture Extension (IMAGE), Siripur, Bhubaneswar- 751 003, (hereinafter referred to as the Institute) being the State Nodal Agency for the Centrally Sponsored Scheme "Support to State Extension Programme for Extension Reforms" and implementation partner for State & Centrally sponsored schemes of different Directorates under Department of Agriculture & Farmers Empowerment, Odisha requires the services of reputed, well established and financially sound Agencies/ Firms to conduct survey and prepare Strategic Research and Extension Plan (SREP) in all 30 districts or cluster of districts (Schedule-I) for implementation of activities under "Support to State Extension Programmes for Extension Reforms".	For executing the project successfully within the given deadline /timeline we request you to kindly clarify your preferred hierarchy structure & their expected qualification.	CVs of Professionals (Qualifications & Experience) is one of the parametre for 2nd stage Technical Evaluation. Hence bidder has to furnish the same.