

Government of Odisha

Department of Agriculture & Farmers' Empowerment

Krushi Bhawan, Odisha, Bhubaneswar

No. 24210 18A&FE Dt. 18/11/2022
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From

Dr. Arabinda Kumar Padhee, IAS

Shri. Sanjeev Kumar Chadha, IFS

Principal Secretary, Department of
Agriculture & Farmers' Empowerment

Principal Secretary, Department of
Co-operation

To

The Collector and District Magistrates (All)

Sub: Guideline on Prepositioning of Inputs at Farmers Level through Sale by
PACS / LAMPCS under 'B'-Component of Crop Loan

Madam/Sir,

As you are aware that Seeds, Fertilizers & Pesticides play a major role in increasing crop production and productivity. Hence, to ensure its ease availability to the farmers at right price and right time, sale of these inputs through PACS/LAMPCS under '**B'-Component** of Crop Loan is very much essential. In order to streamline the availability of these inputs at PACS / LAMPCS and its sale to farmers, a guideline has been formulated, the copy of which is enclosed for your kind reference.

Therefore, it is requested to take appropriate steps for smooth implementation of the guide line so that prepositioning of inputs and its sale to farmers through PACS / LAMPCS under B-Component of Crop Loan can be ensured.

Enclosures: As stated

Yours faithfully,


Principal Secretary,
16/11/2022
Department of Co-operation


Principal Secretary,
Department of Agriculture & Farmers'
Empowerment



Memo No. 24211 /

Dt. 18/11/2022

Copy along with copy of enclosures forwarded to the PS to the Hon'ble Minister of Agriculture & Farmers' Empowerment, Odisha for favour of kind information of the Hon'ble Minister of Agriculture & Farmers' Empowerment, Odisha.


Director of Agriculture &
Food Production, Odisha

Memo No. 24212 /

Dt. 18/11/2022

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Director of Agriculture &
Food Production, Odisha

Memo No. 24213 /

Dt. 18/11/2022

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Director of Agriculture &
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Dt. 18/11/2022

Copy along with copy of enclosures forwarded to the Director of Horticulture, Odisha / Director of Soil Conservation, Odisha for information and necessary action.


Director of Agriculture &
Food Production, Odisha

Memo No. 24215 /

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Copy forwarded to the Registrar of Cooperative Societies, Odisha for information and necessary action.


Director of Agriculture &
Food Production, Odisha

Memo No. 24216 /

Dt. 18/11/2022

Copy forwarded to the Managing Director, OSCMF Ltd., Bhubaneswar / Managing Director, OSSC Ltd., Bhubaneswar / Managing Director, Odisha State Cooperative Bank Ltd., Bhubaneswar for information and necessary action.


Director of Agriculture &
Food Production, Odisha

Memo No. 24217 /

Dt. 18/11/2022

Copy forwarded to the Convener, SLBC, Odisha for information and necessary action.


Director of Agriculture &
Food Production, Odisha

Memo No. 24218 /

Dt. 18/11/2022

Copy forwarded to the Chief District Agriculture Officers (All) / DRCS (All) for information and smooth implementation of the guideline.


Director of Agriculture &
Food Production, Odisha

Memo No. 24219 /

Dt. 18/11/2022

Copy forwarded to the JDA (QC & Enforcement) / JDA (PP) / JDA (P & CC) of DA & FP (O) for information and necessary action.


Director of Agriculture &
Food Production, Odisha

Guideline on Prepositioning of Inputs at Farmers Level through Sale by PACS & LAMPCS under 'B'-Component of Crop Loan

Seeds, Fertilizers & Pesticides are the most vital agricultural inputs and play a major role in increasing crop production and productivity. In order to meet the increasing demand and ensure easy availability to the farmers at the right price and right time, the sale of these inputs through PACS/LAMPCS under B-Component of Crop Loan is very much essential. Hence in order to streamline the availability of these inputs at PACS / LAMPCS; its sale to farmers and timely payment of the cost of fertilizer/seeds to OSCMF / OSSC, it is decided to adopt the following system.

A. Sale of Fertilizers by the PACS/LAMPCS

1. In Kharif Season, **April to June** is the lean period of fertilizer consumption in the State while **July to September** is the peak consumption period. Similarly, in Rabi, **October to December** is the lean period and **January to March** is the peak period. But due to different constraints, it is often difficult to supply different kinds of fertilizers during the peak consumption period, especially in Kharif.
2. On the other hand during the lean periods, the supply of fertilizers to the State is smooth and as per the demand, which may be due to less demand throughout the country. However, prepositioning of such a huge quantity of fertilizers from April to June at OSCMF/PACS level restricts the flow of fertilizers to PACS / LAMPCS due to the following reasons.
 - i. As per the present norm of the Govt. of India (F. No. D (FA)/2016/DBT dt. 15.03.2017) the companies are eligible to avail subsidy on the quantity of fertilizers only after its sale to the farmer on authentication of identity through Aadhar based biometric system. Hence, the prepositioning of fertilizers at the OSCMF / PACS level blocks the subsidies of the companies to an extent of three months for which the companies are reluctant to supply fertilizers during the lean period.
 - ii. On the other hand, most of the farmers in the State are small and marginal and they are not interested to invest their capital in purchasing fertilizers in advance three months prior to their use.
3. Hence, for making smooth availability of fertilizers during the peak consumption period, emphasis should be given to **prepositioning of fertilizers at farmers' level** during the **lean periods** i.e. **April to June** in **Kharif** and **October to December** in **Rabi** with the following modalities.
 - i. At least **75%** of the stock received by the PACS / LAMPCS during the lean periods i.e. **April to June** in **Kharif** and **October to December** in **Rabi** shall be sold under 'B'-Component of Crop Loan and the rest may be sold under cash sale to loanee / non-loanee farmers as per the demand.
 - ii. Further, **at least 75%** of the **targeted** number of **loanee farmers** in a season shall be sold fertilizers under 'B'-component of crop loan during the lean period i.e. **April to June** in **Kharif** and **October to December** in **Rabi**. However, it is not mandatory for the farmers to purchase fertilizers in advance and only willing farmers having storage facility should be



encouraged for the same.

- iii. There shall be **no restriction** for sale under 'B'-Component of crop loan or direct cash sale to both loanee & non-loanee farmers during the **peak** consumption period i.e. **July to September** in Kharif and **January to March** in Rabi.
- iv. Presently, there is a provision of Grant of Rs. 250 /MT to OSCMF & OAIC under the scheme "Grant to State Fertiliser Procurement Agencies" for prepositioning of 2.0 lakh MT of Urea (1.5 LMT-OSCMF + 0.5 LMT-OAIC) during the period from 01st January to 30th June of every year. As presently emphasis is given on prepositioning of fertilizers at the farmers' level instead of MARKFED / PACS level, **the grant of Rs. 250 / MT should also be provided for the period from 01st April to 30th September instead of 01st January to 30th June.**
- v. However, to ensure a smooth sale of fertilizers by PACS / LAMPCS, its timely availability as per the requirement needs to be ensured, for which the time frame of different activities in flow of fertilizers from manufacturers to farmers is outlined as follows.

Sl. No.	Activities	Responsibility	Time Frame	
			Kharif	Rabi
1	Assessment of fertilizer requirement of the Block and placement of month-wise indent.	<ol style="list-style-type: none"> 1. BAO should assess the requirement for the season based on the cropping program, consumption pattern, etc., and finalize the month wise supply program. 2. The month-wise supply program shall be such that the supply of 50% of the total season requirement to the block is ensured during the lean periods. 3. The BAO shall submit the same to the CDAO with intimation to the concerned ARCS. 	31 st October	31 st April
		4. As per the monthly	30 th	31 st May

		<p>supply plan finalized above, the ARCS shall prepare the month-wise and PACS-wise indent of the Block.</p> <p>5. During the finalization of PACS-wise and month-wise indent, it should be ensured that the month-wise indent of all PACS /LAMPCS shall not be less than 50% of the total monthly supply program of the Block.</p> <p>6. The ARCS shall place the month-wise indent to the DRCS with an intimation to the concerned BAO.</p>	November	
2	Placement of PACS-wise and Month wise indent of the District to OSCMF / CCB	<p>1. After proper scrutiny of the indent received from different PACS / LAMPCS of different Blocks, the month-wise and PACS-wise indent of the District shall be prepared by the DRCS in consultation with the concerned CDAO, Chief Executive of CCB & LDM.</p> <p>2. It should be ensured that the total of indent placed by PACS / LAMPCS of the District for a particular month shall not be less than 50% of the total monthly supply program for the District.</p> <p>3. The month-wise and PACS/LAMPCS-wise indent (under cash & carry) shall be</p>	31 st December	30 th June

			<p>placed by the DRCS to the concerned Area Manager, OSCMF.</p> <p>4. Similarly, the month-wise and PACS/LAMPCS-wise indent (under LA /LC) shall be placed by the DRCS to the concerned CCB / Nationalized Bank with an intimation to the Area Manager, OSCMF</p> <p>5. The CDAO shall submit the monthly supply plan of total season requirement along with month-wise indent of PACS / LAMPCS of the District to the DA &FP.</p>		
3	a	Placement of indent of the District to MD, OSCMF	Area Manager OSCMF	15 th January	15 th July
	b	Issue of LA / LC to MD, OSCMF	CCB / Nationalized Bank	31 st March	30 th September
4		Placement of Indent to Companies	MD, OSCMF	Monthly	
5		Receipt of Fertilizers by Area Manager, OSCMF from Company			
6		1st Point Acknowledgement and Sale of Fertilizers (through IFMS) to PACS / LAMPCS basing on their earlier indent.	Area Manager, OSCMF	<ol style="list-style-type: none"> Maximum 15 days from the date of stock receipt from the companies. OSCMF must accord 1st priority for supply of fertilizers to the PACS / LAMPCS and should take steps, in prior 	

			<p>consultation with CDAO & DRCS, for sale to private retailers only when no indent of PACS / LAMPSCS is pending with it even after 15 days from the date of stock receipt. However, as per the modalities, vide Letter No. 15437 dt. 13.07.2020 of RCS, Odisha, the sale of fertilizers by OSCMF to Pvt. Retailers is allowed up to an extent of 25% only.</p>
7	The Sale invoice / bill / <i>challan</i> shall be raised immediately and sent to PACS / LAMCS along with the stock for its acknowledgement.	Area Manager, OSCMF will raise and PACS & LAMPSCS will acknowledge	On the Same day of Stock Delivery to PACS /LAMPSCS
8	Payment to OSCMF under Cash & Carry Sale	MD PACS/LAMPSCS	In case of indent under cash & carry, PACS / LAMPSCS should deposit the cost of fertilizers to OSCMF in advance.
9	Movement of the acknowledged copy of Sale invoice / bill / <i>challan</i> to CCB/Nationalized Bank	Area Manager, OSCMF	Maximum 05 days from the date of stock supply
10	Payment by the Bank to OSCMF	CCB / Nationalized Bank	**Maximum 10 days from the date of receipt of the acknowledged <i>Challan</i> / invoice / bill from OSCMF
11	2nd point stock acknowledgement of fertilizers	PACS/LAMPSCS	Maximum three days from the date of stock supply by OSCMF
12	Sale of Fertilizers to	PACS/LAMPSCS	Maximum 30 days from

	Farmers		the date of stock receipt.
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B. Sale of Pesticides & Bio Pesticides by PACS/LAMPCS

Pesticides & Bio-pesticides should be sold by the PACS/LAMPCS under the B-component of the Crop Loan. The DRCS should take the necessary steps to obtain the required license for the purpose in favor of the PACS/LAMPCS from the Agriculture District Officer.

C. Sale of Seeds by the PACS/LAMPCS

- At least 75%** of the targeted number of loanee farmers in a season shall be sold seeds under 'B'-component of crop loan.
- The loanee farmers, who have not availed loan for any other crops could also avail those seeds under cash sale.
- Also, the seed sale to the non-loanee farmer can be made under cash sale.
- The PACS/LAMPCS shall pre-position the seeds well ahead before disbursement of loan.
- The OSSC shall ensure timely supply seeds of required quantity & variety to the PACS/LAMPCS as per the indent.
- However, to ensure sale of seeds by PACS /LAMPCS in time, its availability needs to be ensured, for which the time frame of different activities in flow of seeds from OSSC to farmers is mentioned as below.

Sl. No.	Activities	Responsibility	Date line / Time Period	
			Kharif	Rabi
1	Assessment of seed requirement of the Block and placement of indent.	<ol style="list-style-type: none"> BAO should access the requirement for the season basing on the cropping program. The BAO shall submit the same to the CDAO with intimation to the concerned ARCS. 	31 st October	31 st April
		<ol style="list-style-type: none"> As per the requirement, finalized above, the ARCS shall prepare the PACS wise indent of the Block. The ARCS shall place the indent to the DRCS with intimation to the concerned BAO. 	30 th November	31 st May

2	Placement of PACS / LAMPCS wise indent of the District to OSSC Ltd.	<ol style="list-style-type: none"> 1. After proper scrutiny of the indent received from different PACS / LAMPCS of different Blocks, PACS wise indent of the District shall be prepared by the DRCS in consultation with the concerned CDAO, Chief Executive of CCB & LDM. 2. The PACS/LAMPCS wise indent shall be placed by the DRCS to the OSSC Ltd. 3. The CDAO shall submit the total season requirement along with indent of PACS / LAMPCS of the District to the DA &FP. 	31 st December	30 th June
3	Confirmation of variety wise availability of seeds	<ol style="list-style-type: none"> 1. After receipt of variety wise seed indent of Districts, OSSC will analyse its availability position and If a particular indented variety is not available, then OSSC shall communicate the detail of alternate variety of same duration to the DRCS. 	31 st January	31 st July
		<ol style="list-style-type: none"> 2. Accordingly, the DRCS shall place the revised indent as per the availability. 	28 th February	31 st August
4	Prepositioning of seeds by OSSC Ltd.	MD, OSSC	April	October
5	Deposit of cost of seeds PACS/LAMPS	PACS/LAMPS	April	October
6	Supply of Seeds by OSSC to PACS / LAMPCS as per indent	MD, OSSC	Maximum 15 days from the date of deposit of cost of seeds	
7	Sale of Seeds to Farmers (Online)	PACS/LAMPCS	Maximum 30 days from the date of stock supply by OSSC	

D. Monitoring of Lifting and Sale by PACS/LAMPCS

- Lifting of inputs by PACS/LAMPCS shall be ensured by the CDAOs/DRCS of the Districts.
- The PACS / LAMPCS shall submit the progress report on lifting and sale to the ARCS with intimation to the BAO on fortnightly.

- c. The CDAO & DRCS will submit the report to the DA &FP (O) & RCS(O) respectively by **15th & 30th day** of every month as per the proforma annexed at **Annexure-I & Annexure-II**.
- d. DRCS shall review the PACS / LAMPCS wise progress on lifting and sale of inputs weekly and report to the Collector & District Magistrate.

E. Awareness:

- a. Orientation program at District level with CDAO as nodal person involving officials of Agriculture / Co-operation dept. / MARKFED / OSSC / DCCB / LDM by **1st week of April** for **Kharif** and **1st week of October** for the **Rabi** season.
- b. Orientation program at Block Level with BAO as nodal person involving officials of Agriculture / PACS / LAMPCS / BM of CCB etc. by **2nd week of April** for **Kharif** and **2nd week of October** for **Rabi** season.
- c. Awareness among farmers shall be created on the;
1. advantages of Prepositioning of seeds & fertilizers
 2. provisions of inputs under the B-Component of Crop Loan
 3. the appropriate procedure for storage of seeds & fertilizers at their level
- d. Awareness among the farmers shall be created through IEC materials / 'Amakrushi' / GP Whatsapp Groups.
- e. '**Loan Mela**' shall be organized by the PACS / LAMPCS involving the officials of Agriculture, CCB where in, the farmers should be aware of the three points as under point- 'C' above. The '**Loan Mela**' shall be completed by **15th May** for Kharif Season and **30th October** for Rabi Season.

Annexure-II

Progress Report on Sale of Inputs by PACS/LAMPACS

District: _____, Year: _____, Season: _____, As on Date: _____

District	Opening Stock of Season		Quantity Received / Lifted			Total Quantity Available			Total Quantity sold			Quantity Sold under B-Component of Crop Loan			Closing Stock		
	Fertilisers (in MT)	Pesticides (in litre / kg)	Seed (in Qtls)	Fertilizer (in MT)	Pesticides (in litre / kg)	Seed (in Qtls)	Fertilizer (in MT)	Pesticides (in litre / kg)	Seed (in Qtls)	Fertilizer (in MT)	Pesticides (in litre / kg)	Seed (in Qtls)	Fertilizer (in MT)	Pesticides (in litre / kg)	Seed (in Qtls)	Fertilizer (in MT)	Pesticides (in litre / kg)
1	2	3	4	5	6	7 (4)	8 (2+5)	9 (3+6)	10	11	12	13	14	15	16	17	18